

### Overview

<b>Date/Place of Birth</b>	09.05.1967 in Munich
<b>Marital status</b>	married, 2 Children
<b>School education</b>	1986 high school diploma (2,2)
<b>Military service</b>	6. Antiaircraft regiment 5 in Lorch, tank driver, corporal
<b>Academic studies</b>	1994 Graduated industrial engineer (FH) (1,5) 1992 Graduated mechanical engineer (FH) (1,3)
<b>Job career</b>	Since 10/06 Independent Consultant 01/94 – 07/06 LogicaCMG GmbH & Co. KG, Frankfurt
<b>Languages</b>	German: native language Englisch: fluent Spanisch: basics
<b>Industry knowledge</b>	Automotive suppliers, manufacturing industry, plastics industry, gas industry, furniture industry, plant engineering, cast industry, chemical industry, Insurance, charitable nursing services
<b>Main emphasis</b>	Management- and organisational consulting, project management, business process optimisation, materials management and logistics, MRPII, SAP consulting



### University

<b>09/92 - 03/94</b>	Studies of industrial engineering, Fachhochschule Frankfurt, Focus: Production management and logistics, organisation theory Degree: Diplom Wirtschaftsingenieur (FH)
<b>03/89 - 06/92</b>	Studies of mechanical engineering, Fachhochschule Wiesbaden, Rüsselsheim, Focus: Manufacturing methods, materials handling and storage technology Degree: Diplom Ingenieur (FH)

### Education

#### Language Education

10/98	English course: Malta, Sprachcaffe, St. Andrews
08/92	Spanisch course: Spain, Escuela Internacional de Lenguas, Viveiro, Galicien
07/88- 08/88	Extended stay in USA

#### SAP- Trainings

SAP020	R/3-Overview
AC505	Product Calculation
BC705	Modelling with the R/3-Reference-Model
LO020	Procurement
LO050	Manufacturing – Planning
LO070	Execution Discrete and Repetitive Manufacturing
LO205	Basic Data Discrete and Repetitive Manufacturing
LO210	Master Planning
LO215	Make-to-Order
LO225	Repetitive Manufacturing
LO250	Configuration and Organization in PP
LO510	Inventory Management
LO515	Invoice Verification
LO520	Optimising the Procurement Process
LO525	Consumption-based Planning and Forecasting
LO530	Warehouse Management
LO535	Periodic Material Valuation
LO550	Configuration and Organization: Materials Management
LO910	Configuration and Organization in Logistics 1
LO911	Configuration and Organization in Logistics 2
LO930	Logistic information system (LIS)
WB915	AcceleratedSAP
TACRM1	CRM Mobile Client
CR235	IPC Pricing

#### Internal Trainings

03/2004	ILoB University UK
05/2003	Bid- and Project controlling
06/2002	Customer Relationship Management
03/1996	Meetings/Presentations
02/1996	Chairmanship and Interviews in projects
10/1995	Communication and team lead in projects
06/1995	Project management
06/1995	Total Quality Management System

### Job career

Since 08/06

Management Consultant, self-employed

01/94 – 07/06

LogicaCMG GmbH & Co. KG, Frankfurt

04/99 – 07/06

#### Project Director

- Team leader of a SAP consulting team
  - trainings planning
  - Resource planning
  - Coordination of the SAP training client installation
  - Contact person for functional issues
- Project management of projects in following areas:
  - SAP implementation and –roll-outs
  - SAP-variant configuration
  - CRM pilot and following implementation
  - company wide IT conception
  - Success based cost reduction projects

10/96 - 04/99

#### Consultant

- Project management of projects in following areas:
  - PPS Implementation
  - EDI Implementation
- Interim management production planning
- Creation of a Competence Centre SAP-template
- Project work in following areas:
  - ERP-Implementation
  - SAP Implementation

08/94 - 10/96

#### Trainee

- Sales
- Management- and organisational consulting
- Project work within an ERP-Implementation

01/94 – 09/96

Working student, Sales

### IT experience

#### ERP-systems

SIM/400, SAP R/3 (modules MM, PP, CS, Variant Configuration), SAP-CRM, Invensys-CRM

#### MS applications

Excel, Outlook, PowerPoint, Project, Word, Visio

### Projects

02/07 – 12/07

**Company:**

Foundation for child-, youth welfare-, disabled- and elderly care

**Industry:**

Charitable nursing service

**Project:**

Profit based cost reduction and optimisation of the operational and organisational structure

**Task:**

Analysis of the operational and organisational structure, identification of weakness points, definition of projects for cost reduction, revenue increase and optimisation

01/07 – 04/07

**Company:**

Research Institute and Natural History Museum

**Industry:**

Institute of Science

**Project:**

Creation of the Software specification catalogue

**Task:**

Analysis of the administrative procedures and improvement potential, planning of call for bids procedure, definition of the software specifications

04/06 – 01/07

**Company:**

Global supplier of Systems to handle bulk materials

**Industry:**

Plant Engineering

**Project:**

Plant layout consulting for site expansion

**Task:**

As-is-analysis and to-be-conception of the plant layout, business process analysis and optimisation in the logistics area, project management for the site expansion

05/05 – 12/05

**Company:**

German Insurance Company

**Industry:**

Insurance industry

**Project:**

Analysis and optimisation of the process "letter refusal handling"

**Task:**

Process analysis, identification of weaknesses, definition of cost reduction and optimisation activities, creation of outsourcing concepts

05/03 – 04/05

**Company:**

World leader in providing material solutions through silicon-based products

**Industry:**

Silicone Production

**Project:**

Profit based cost reduction and optimisation of the supply chain

**Task:**

Analysis of the supply chain, identification of weakness points, definition of projects for cost reduction and optimisation, Project management for following projects: MRP/DRP, Production Execution, Materials Management, Data Accuracy, Warehouse. SAP consultancy for SAP-MM und SAP-PP, SAP-PP-PI

10/96 – 08/03

**Company:**

Global leader in the provision of threat detection and screening technologies

**Industry:**

Plant engineering, X-ray inspection

**Project:**

Implementation of SAP R/3 in two subsidiaries in the USA

**Task:**

Definition of the relevant business processes, creation and execution of trainings,  
Coaching due to the SAP R/3 implementation

**Project:**

Analysis of a Customer Service System and implementation of SAP Customer Service (CS)

**Task:**

Function analysis of the Customer Service System, gap analysis to the SAP R/3 system, creation of a concept for the replacement of the old System with SAP R/3, definition of the business processes, definition of the data migration out of the legacy system, creation and execution of trainings, coaching during the implementation of SAP R/3 Customer Service

**Project:**

Implementation of SAP variant configuration

**Task:**

Conception and execution of trainings, creation of an implementation study, coaching during implementation and department reorganization

**Project:**

Creation and implementation of an authorization concept, concept creation for the transfer of routings, customer training

**Task:**

Creation of an authorization concept for SAP-R/3, installation and test of the users, profiles and authorizations in SAP, creating a concept for the transfer of Material-routings from SAP-R/2 to SAP-R/3, customer training for the areas SAP basics, procedures referring to goods received, stock and shipping, maintenance of material master, bills of material and routings

02/03 – 04/03

**Company:**

Company for creating and producing dental equipment

**Industry:**

Plant engineering

**Project:**

Study „Internet Pricing and Configuration“

**Task:**

Creation of a global concept for the implementation of the internet based SAP variant configuration, definition of new distribution channels via Internet

01/01 – 04/02

**Company:**

International IT consulting company

**Industry:**

Consulting

**Project:**

Pilot project and implementation of a CRM system

**Task:**

Project management for feasibility study for the existing business processes, creation of a requirement catalogue for the to be implemented software, business processes and organizational structures, creation of a project plan for the resulting roll out in Germany, the implementation and reorganization of sales and organizational structures

05/00 – 10/00

**Company:**

European company for manufacturing kitchens

**Industry:**

Furniture industry

**Project:**

Creation of an IT concept

**Task:**

Project management for analysis and evaluation of the existing hardware, software, company organization structure and process organization, conception for a complete restructure and strategic IT master plan for the next 10 years

03/98 – 01/00

**Company:**

Global leading company for gas production

**Industry:**

Gas industry

**Project:**

Implementation of SAP R/3 for an Industry Company for the countries Slovakia, United Kingdom, Poland, Czech Republic, Slovenia, Croatia and Italy

**Task:**

Creation and installation of the authority concept for Slovakia, definition of all purchasing business processes for all countries, project planning and execution of the purchasing area for all countries, project planning and execution for the whole materials management in the united kingdom

09/94 – 05/98

**Company:**

Global provider of proprietary solutions for the vehicle industry

**Industry:**

Automotive

**Project:**

Time management of the MPS-department, conception and implementation of EDI for delivery schedules, management of a periodic inventory.

**Task:**

Coordination and restructuring of the departments purchase and MPS, management of maintenance the master data, management of the product-plan-creation, management of the product-program-creation, conception of the EDI implementation, coordination of the EDI implementation, conception of the company wide periodic inventory, coordination of the periodic inventory

**Project:**

Implementation of new calculation layouts

**Task:**

Investigation of key figures for the overhead calculation, customer training referring to product calculation

**Project:**

PPS-implementation for a subsidiary

**Task:**

Project planning and management, control of employment planning, concept creation of product number changes, management of product number changes, concept creation for new planning- and production procedures, management of planning- and production changes, key-user-training referring to new processes

**Project:**

Concept and responsibility for software modification and for organizational procedures referring to product storage and shipment handling through an external shipping agency in the plant

**Task:**

Creation of a data protection concept, creation of programming instructions, definition of future procedures, customer training referring to delivery procedures, management of product transfer for an external shipping agency

**Project:**

Training and support of the shipping department during the change of new PPS-software, inventory management

**Task:**

Customer training referring to the shipping procedures, customer support during application problems, repairs of software problems, definition of the inventory procedures, training of the employees, leading and coordinating of the stock taking, analysing the inventory for an Auditing Company

**Project:**

Conception for a new warehouse organization for two plants and three subsidiaries

**Task:**

Creating a numerical system for warehouses, leading and co-coordinating the building of a new shipment stock, definition of logistic procedures referring to the material movements

**Project:**

Support of the Project Manager for the implementation of new organizational procedures and a new ERP software

**Task:**

Creation of time- and activity plans, support of training for employees, customer training in Windows

04/97 – 05/97

**Company:**

International company for products, solutions based on high-performance Ceramics

**Industry:**

High performance Ceramic production

**Project:**

Investigation to the implementation of the SAP -R/3-PP module

**Task:**

Analysis of the 10 departments of the industry, defining the future processes and functions, estimating the efforts for the SAP-R/3-PP-Implementation, creating the project-plan